

# Stratadx Boosts Employee Readiness with On-Demand Training From VelocityEHS

*"If there was an emergency, the employees would know what to do. That's the best benefit of all."*

## Sarah Michaud

Quality, Safety, and Compliance Manager  
StrataDx

Headquartered in Lexington, Massachusetts, StrataDx is a lab that delivers leading-edge pathology diagnostic services to a variety of clients. Its work includes analyzing medical specimens and creating slides that help healthcare professionals diagnose medical conditions, cancers, and other serious diseases. Since 2011, it has used the VelocityEHS SDS management solution. More recently, it looked into how VelocityEHS could also provide on-demand training for its employees.

Sarah Michaud, Quality, Safety and Compliance Manager at StrataDx, was instrumental in making the transition to VelocityEHS on-demand training.

"We have about 120 employees who all require some degree of training," says Ms. Michaud. "Our lab employees require the most. In addition to OSHA, we have accrediting agencies and state inspectors who come through and frequently want to verify employee training. We used to use binders full of physical certificates showing which employees had taken

which trainings. It was a challenge to find anything quickly when an inspector was here. We knew there were better ways of handling this, so we made the move to e-trainings from VelocityEHS."

Ms. Michaud says adopting VelocityEHS on-demand trainings made a positive impact right away.

"The on-demand training definitely helped everything become much easier," says Ms. Michaud. "Tracking required training is so simple now. We do the bloodborne pathogen and chemical hygiene trainings, as well as general lab safety overview, workplace safety orientation, and SDS training. I've also created some of my own training which I've uploaded to the system. With this solution, I can instantly see who has finished and passed which trainings, and I can easily pull up this information for an inspector. In fact, we had a New York State inspector for pathology labs come in, and I did exactly this. The inspector thought VelocityEHS was a wonderful way to keep it all organized."

## StrataDx

- Leading provider of pathology diagnostic services
- Has on-site 120 employees requiring regular training
- A VelocityEHS customer since 2011

In addition to making things run easier and more smoothly, Ms. Michaud says on-demand training from VelocityEHS has had a real impact on her bottom line.

"For some of our trainings, like blood-borne pathogens, we used to have to hire someone to come in and do the presentation live for employees," she explains. "Not only was that expensive, but our lab operates 24-hours during the workweek, so he'd have to come in three times to accommodate all shifts. And if someone was sick or had the day off? Well, that was really hard to work out logistically! Using on-demand trainings has saved us both time and money in this scenario. Now, any employee can take the e-training when they have time. That makes an impact on our workflow, and makes it easier on people around the office."

When asked what advice she would give companies considering the move to an on-demand training solution, Ms. Michaud said she encourages them to push through any initial resistance by focusing on the greater long-term benefits of the system.



"You are always going to get some pushback from computer-challenged employees when you talk about moving to e-training," explains Ms. Michaud. "But there are so many good reasons to fight against that. With an electronic system that administers periodic quizzes during the training, the trainees are actually held accountable for their learning, so they have to pay attention and can't just sit there and 'zone out.' Managers will like it too, because they won't have to stop workflow so everyone can go to a training presentation. In addition, your own work as a safety professional will be so much easier — from tracking employee participation to being prepared for a visit from an accrediting agency or OSHA. It's worth the fight!"

Ms. Michaud concludes by noting that — most importantly of all — she feels the on-demand training has improved StrataDx's incident readiness.

"It's helped us manage compliance and regulations, but the on-demand trainings have also left us better prepared in terms of safety. If there was an emergency, the employees would know what to do. That's the best benefit of all."

## BUSINESSES FIND PROVEN TRAINING SOLUTIONS WITH VELOCITYEHS

At VelocityEHS, our training solutions are trusted by health and safety professionals across North America to help educate thousands of employees, boost workplace safety, and satisfy government-mandated regulatory compliance requirements.

The regularly updated VelocityEHS portfolio of nearly 100 expert-reviewed courses lets businesses of all sizes and types keep up with changing rules and regulations, while taking steps to lower costs, reduce injuries, and help prevent incidents. From providing required trainings to new employees, to tracking worker participation across multiple facilities, to refreshing veteran workers on old regulations that may have been updated, our cutting-edge training solutions make it easy for you to ensure that your employees have completed all courses necessary to meet training compliance standards.

Don't let tightening budgets or lead-time constraints delay important employee trainings. We can help you get started quickly, without hassles, and with a minimum investment. Whether you need to improve compliance, raise the skills of your workforce, or just need a more cost-effective way of doing things, our training solutions provide a scalable, fully-hosted training environment at a competitive price.

*"With this solution, I can instantly see who has finished and passed which trainings, and I can easily pull up this information for an inspector."*

## Benefits of VelocityEHS

### Simplicity

What makes VelocityEHS different? We focus relentlessly on ensuring your solutions are easy-to-use. Well-designed, intuitive software gets used. Your people get engaged quicker, which means you derive value quicker.

### Speed

Not only does our software provide valuable time savings across your organization, our implementations take less time, cost less money, and are more successful than traditional software systems.

### Unparalleled Customer Service

Implementing the VelocityEHS Platform is the beginning of a partnership, not the end of a transaction. Our customer case specialists stand ready to give you expert advice and best-practice approaches to solving your EHS challenges.

### Scalability

You get best-of-breed functionality right out of the box - yet our products can be tailored to meet your unique requirements. You get the flexibility to scale your system with your business needs - start with your most critical needs and grow from there.

### Value

Our software pricing structure is straightforward, competitive, and encourages organization-wide adoption by avoiding per-user licensing.

### Help You to Do What You Do Better!

Our goal is to eliminate the time-consuming challenge of tackling EHS data manually, allowing you to respond to challenges confidently and effectively. This frees up your time to focus on the critical issues that drive business performance and impact your core goals.



### Call Us Today

Toll Free: 1.866.919.7922

Or visit us online at: [www.EHS.com](http://www.EHS.com)

