

SPEED, CONSISTENCY, AND A NEW PERSPECTIVE FOR STERIGENICS INTERNATIONAL



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Matt Baitinger

Global EHS Director
Sterigenics

Sterigenics International

- Global leader in contract sterilization and ionization
- Over 45 locations in Europe, Asia, and North and South America
- A VelocityEHS customer since 2014

Sterigenics International (Sterigenics) is the world leader in contract sterilization and ionization services for the medical devices, food safety and high performance/specialty materials industries. Sterigenics has 47 locations in North America, Europe, South America and Asia.

Sterigenics is serious about keeping employees and the communities they serve safe around their leading-edge sterilization technologies. However, until recently, Sterigenics relied on a paper-driven incident reporting system and internal audit process and an employee-maintained EH&S metrics tracking system. Sterigenics knew they needed a better system, and in early 2014 began searching for an EHS software system that could help.

Matt Baitinger, Global EHS Director for Sterigenics, explains the process.

“We conducted a comprehensive search [for a software solution], and looked at five or six different vendors very closely. In the end, we felt that VelocityEHS offered a straightforward and simple platform to

use. We realized it was going to allow us to reach our objectives for both incident management and auditing in ways we hadn’t even envisioned. Seeing what the product could do made it a pretty easy choice in the end.”

According to Mr. Baitinger, the pricing of the VelocityEHS product also made his decision a simple one.

“Price was a concern, but with [the VelocityEHS system] we felt that it was very competitively priced — around the midpoint of all the vendors we looked at — but it was the best product to address our needs. We were interested in functionality and end-user results. What VelocityEHS delivered for the price was incredibly competitive.”

Sterigenics began by adopting the incident and audit modules. The total time from signing an agreement to global implementation of the solution was about four months. Mr. Baitinger relates that Sterigenics began seeing a positive and powerful impact right away.

“We could tell instantly that this software made our approach to incident reporting more efficient and effective,” says Mr. Baitinger. “Before, we had a very sophisticated system, but it was driven by paper. We used paper incident reports that had to be signed, scanned, and then forwarded to the appropriate personnel, including our corporate staff. Also, we had two different reporting mechanisms — one for North America, and one for everyone else in the world. Now with VelocityEHS, the platform is common and consistent, and we have full visibility. We can see very clearly when and why incidents occur, and now have the ability to focus quickly on initial and proactive corrective actions.

Mr. Baitinger adds that the built-in email notification functionality has also proved beneficial.

“The other thing that’s really nice is the email notification process,” says Mr. Baitinger. “Now people can be generally aware of what’s going on as things occur. That’s new for us, and very useful. You can tailor the notifications to your level of



aggressiveness. The visibility of different types of incidents, and the tracking and trending, is all very easy to see and very transparent.”

Mr. Baitinger concludes by advising anyone considering an EHS software solution to go into the process with open eyes, and an open mind about the most effective tools for creating successful outcomes.

“From the initial sales calls to working with our implementation consultant to get the software up and running, the process for us involved seeing how we could better address our needs in ways we had not even considered,” says Mr. Baitinger. “New software customers have this vision of what they want, but it can change dramatically. My advice: Don’t have tunnel vision. Sit back and listen. When you do that, really terrific things can happen.”



LEAVING THE HEADACHE OF PAPER AND SPREADSHEETS BEHIND

At *VelocityEHS*, we understand the pressures businesses face to comprehensively collect and accurately report on near-misses and incidents across the enterprise. A common problem many organizations face is that while they have more people and facilities than ever before (often spread out across continents), they are still using the same EHS paper based systems (or spreadsheet programs) they had in place when they were a smaller organization. It results in managers spending their valuable time tracking down data and getting it organized in time to meet monthly/quarterly reporting deadlines, without the time to actually analyze the information to identify performance issues and address them before they become a problem.

The *VelocityEHS* Platform gives you the ability to easily collect and view safety data throughout the organization, in real time. It also gives you the ability to track corrective action assignments, escalations, and deadlines to ensure critical items are followed through to completion on time. Find out why over 11,000 customers already rely on *VelocityEHS* to safeguard over 8 million users and help them make the systematic improvements that lead to a better understanding of risks, better EHS performance, and a healthier bottom line.

Benefits of *VelocityEHS*

Simplicity

What makes *VelocityEHS* different? We focus relentlessly on ensuring your solutions are easy-to-use. Well-designed, intuitive software gets used. Your people get engaged quicker, which means you derive value quicker.

Speed

Not only does our software provide valuable time savings across your organization, our implementations take less time, cost less money, and are more successful than traditional software systems.

Unparalleled Customer Service

Implementing the *VelocityEHS* Platform is the beginning of a partnership, not the end of a transaction. Our customer case specialists stand ready to give you expert advice and best-practice approaches to solving your EHS challenges.

Scalability

You get best-of-breed functionality right out of the box - yet our products can be tailored to meet your unique requirements. You get the flexibility to scale your system with your business needs - start with your most critical needs and grow from there.

Value

Our software pricing structure is straightforward, competitive, and encourages organization-wide adoption by avoiding per-user licensing.

Help You to Do What You Do Better!

Our goal is to eliminate the time-consuming challenge of tackling EHS data manually, allowing you to respond to challenges confidently and effectively. This frees up your time to focus on the critical issues that drive business performance and impact your core goals.

